The Shepherd Color Company

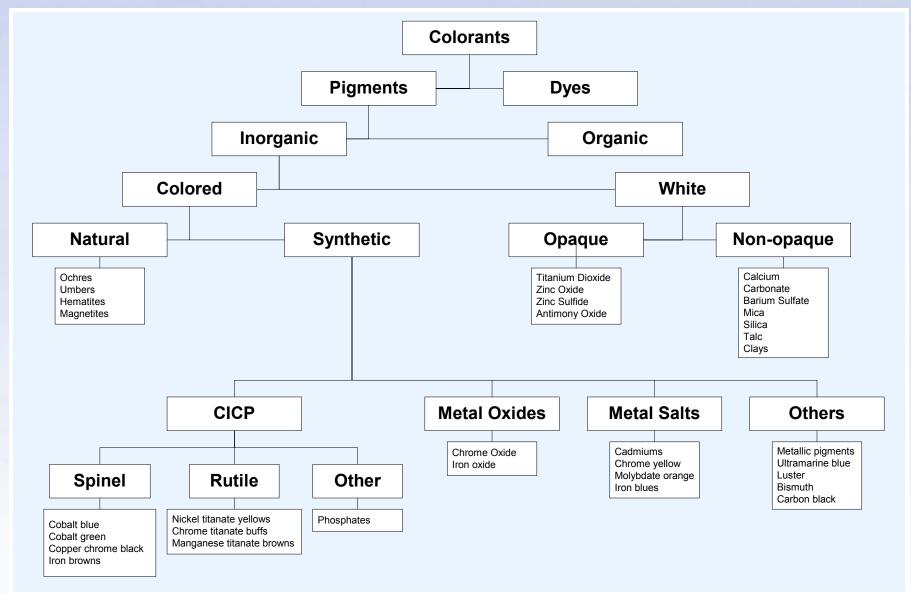


Over 70 years' experience

- Based in Cincinnati, Ohio, USA
- Established 1916
- Family Fourth Generation



Pigment Classification System



Markets Served

- Roofing granules
- Metal building products
- Vinyl siding, Windows, Doors
- Automotive
- Wood coatings
- Military





Attributes

- Heat Stable
- Weather Resistant
 - Samples placed at CA exposure sites
 - Offer to provide Accelerated weathering time
- Chemical Resistance
- Acid Rain & Salt Spray Resistant
- Compatibility





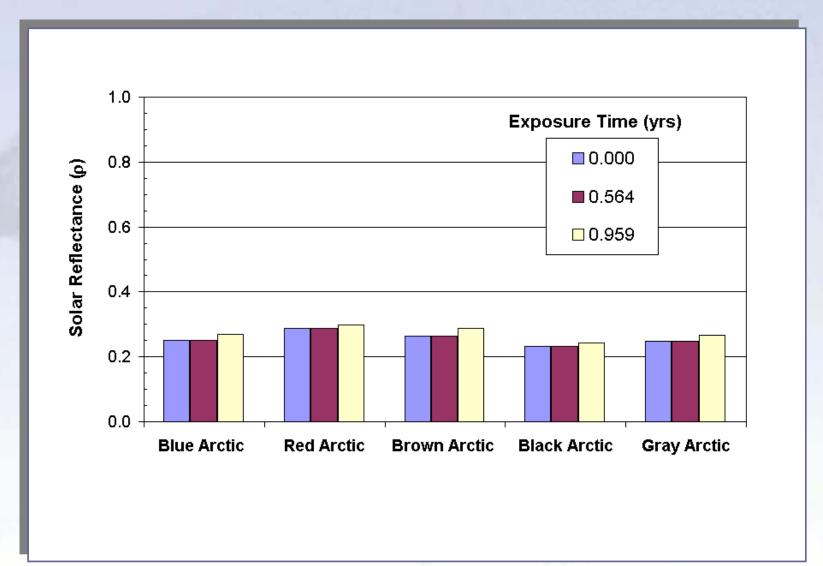
Concrete and Clay Tile and Painted Metals under exposure

Clay and Painted Metal exposed for 1½ years





Concrete Samples Exposed in Sacramento, CA.



"Cool" Activities

- Associations
 - NCCA
 - CMRC
 - PAC
- Tradeshows
 - NRCA, WSRCA
 - Metalcon, ICE
 - CSI
 - NPE, ANTEC, VSI





Market Education

Publications

• Literature

Keeping the heat down

The Temperature of

(UV). Principally absorbed by polymers, pro-tection is afforded by UV -absorbing additives and the presence of white pigments, such as TiO2.

- Automotive interior & exterior parts

- Lawn & Garden Furniture, Outdoor play products & toys

- Interior and exterior window

Pigments for Coatings

On the HUNT for COOLER PRODUCTS?



The Chemistry Behind 'Cool Roofs'

savings so significant that they have

made roofing a part of its EnergyStar program. States and municipalities have followed suit

By Jerrey D. Naon
The huge, and growing, Interest in
energy efficient and ecol-handly
building materials shows no signs
of slowing down. Infrared-sellective, or cool", sooling is one of the most talked shout of these technologies. It is also one

Many current references equate 'cool reading' with white rooting. Centatrly white roots are good reflectors of the sun's heat. lowwwa, offering "any color as long as it's white' is not a viable design stategy while is not a vicible design strategy. Fortunately, today's pigment technology allows for the design of products that sensit cool under the sen — without social-ficing color. The benefits include energy savings, longer product file, cooler cities, and improved quality of life.

Newly developed pigments with increased nduced heat build-up. This is important for

Cool Products Last Longer ter. Realisating pigments mitigate solar-induced heat build-up, and the

Cool Roofs Save Energy Cool Roofs Reduce

Cool Roofs Reduce Urban Temperatures and Air Pollution At vagatation has been replaced with non-effective materials, our cities have grown shootly warmer (see Figure 1). This places a heavy

Jeffrey D. Nixon This differential in solar reflectance is the basis of a number of 'cool roof' initiatives originating from federa and state regulatory agencies and code-writing bodies But reflectance is only part of the picture. The light that is not reflected is absorbed - and that's the other For example, identical objects of the same color car

Absorb a portion of the light

Reflect a portion of the light

: metalmag + september/october 2002

The Temperature of

he Rest of the Story

For an apague object, cutch as a roof, we need not consider £0, since all the light incident upon a roof is either aborbade or reflected. As for £2, reflectance, we must consider that consider that contible is composed of all the colors of the visible operatum, so well as invisible infrared and ultraviolet light. Figurents inpart color to

45% of the solar radiation arrives as visible radiation. The absorption (or reflection) is governed by the colorants used. WHAT YOU SEE IS WHAT YOU GET!!!! 50% - the remaining solar radiation arrives as infrared (IR) radiation. The result is absorption and additional heat build-up. Polymers and additives have little effect. ONLY THE CHOICE OF THE MATTERS! WHAT YOU DON'T SEE IS WHAT YOU GET BY CAREFUL DESIGN!!!! Arctic™ pigments are high performance ARCTIC^{TS} pigments are designed to reflect infrared radiation. Incorporation of these pigments will transform the Arctic "pigments are nga performance inorganic ceramic pigments. Designed to withstand the harshest environments, color retention and infrared reflecting properties of Arctic pigments will often outlast the service life of the product. performance of your products. Heat destroys material properties. Examples of suitable applications: - Thermal expansion and contrac tion leads to warping, distortion and even part failure. Vinyl siding, fencing, railing and decking Prolonged heat degrades colour, gloss, flexibility and other mechanical properties.

It's the Daniel

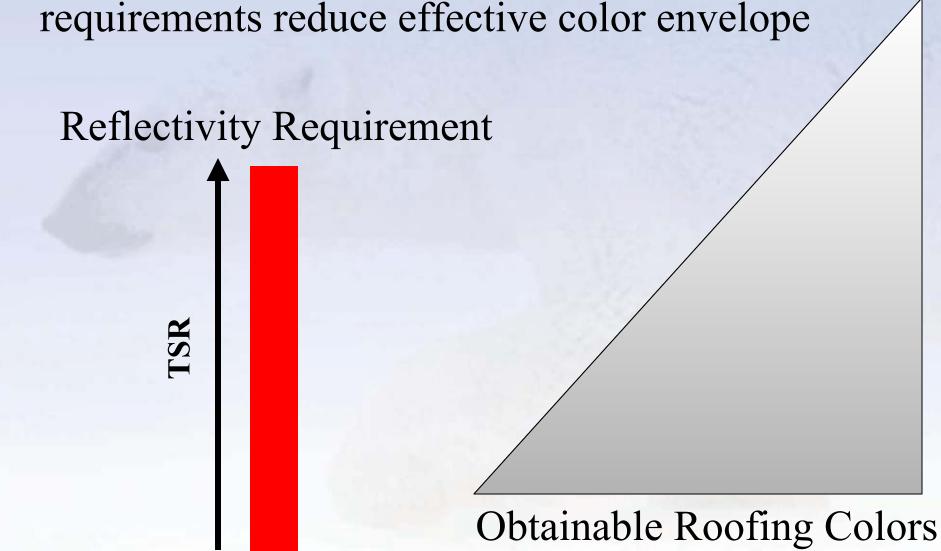
Plastics Applications Bow 10C24 TSR: 28% Vellow 10P110 HBU: 21°C Brown 19

The Shepherd Color Company ~ 4539 Dues Drive, Cincinnati, Ohio 45246 www.shepherdcolor.com Phone: +1 (513) 874-0714 ~ Fax: +1 (513) 874-0714

The Shepherd Color Company

Color Choice

• Even with IR technology, increasing reflectivity requirements reduce effective color envelope



Shepherd: View of Future

Research Direction: Market Focus

- Cooperate with LBNL, ORNL, Industry to improve reflectance of roofing materials
- Things that work and are durable
 - darker colors / higher TSR
- Increasing reflectance to 40% number of color choices drops considerably
- Shepherd active R&D to push pigment technologies; Darker, Jetter, Higher TSR
- Overcoming inertia of downstream customers
- Continue to exhibit / promote "Arctic" cool technologies



